

general on pept therapeutics

Pioneering ne

Corporate presentation November 2022



Forward Looking Statement

This presentation contains "forward-looking statements", as that term is defined in the Private Securities Litigation Reform Act of 1995 in the United States, as amended, even though no longer listed in the United States this is used as a definition to provide Zealand Pharma's expectations or forecasts of future events regarding the research, development and commercialization of pharmaceutical products, the timing of the company's preclinical and clinical trials and the reporting of data therefrom and the company's Upcoming Events and Financial Guidance for 2022.

The reader is cautioned not to rely on these forward-looking statements. Such forward-looking statements are subject to risks, uncertainties and inaccurate assumptions, which may cause actual results to differ materially from expectations set forth herein and may cause any or all of such forward-looking statements to be incorrect, and which include, but are not limited to, the occurrence of adverse safety events; risks of unexpected costs or delays; unexpected concerns that may arise from additional data, analysis or results obtained during clinical trials; failure to protect and enforce our data, intellectual property and other proprietary rights and uncertainties relating to intellectual property claims and challenges; regulatory authorities may require additional information or further studies, or may fail to approve or may delay approval of our drug candidates or expansion of product labeling; failure to obtain regulatory approvals in other jurisdictions; exposure to product liability and other claims; interest rate and currency exchange rate fluctuations; unexpected contract breaches or terminations; inflationary pressures on the global economy; political uncertainty, including due to the ongoing military conflict in Ukraine; and the direct and indirect impacts of the ongoing COVID-19 pandemic on our business, results of operations and financial condition.

If any or all of such forward-looking statements prove to be incorrect, our actual results could differ materially and adversely from those anticipated or implied by such statements. The foregoing sets forth many, but not all, of the factors that could cause actual results to differ from our expectations in any forward-looking statement.

All such forward-looking statements speak only as of the date of this presentation and are based on information available to Zealand Pharma as of the date of this release. We do not undertake to update any of these forward-looking statements to reflect events or circumstances that occur after the date hereof. Information concerning pharmaceuticals (including compounds under development) contained within this material is not intended as advertising or medical advice.



About Zealand Pharma



Our mission is to change lives with next generation peptide therapeutics



¹ SBS market alone expected to grow by 5.8% CAGR (Source: Research&Markets), bringing GLP-2s above 1B USD by 2030 (based on Gattex 2020/2021 sales ~600M USD)

² Assuming continued growth rate of ~15% CAGR from current level of >1B USD (Source: EvaluatePharma), market exceeds 10B USD by 2035

³Rescue market alone ~300M USD in 2020 (Source: Symphony);

⁴ Current market for Crohn's disease alone ~13B USD and growing (Source: EvaluatePharma)

Our company

International footprint

- Founded in 1998 in Denmark
- US organization established in 2018



Copenhagen, Denmark

Boston, MA



Listed on NASDAQ CPH (ZEAL.CO)

- Market Cap September 30, 2022: DKK 8 billion
- 46.5M Shares Outstanding as of September 30, 2022
- Voluntarily removed ADS listing in Q3 2022

Operating expense guidance for 2022

- •Net operating expenses are expected to be DKK 1,000 million +/-10%
- Unchanged from updated guidance issued on March 30, 2022

Cash position*

• DKK 1,516 million including October 4, 2022 private placement

^{*} As of September 30, 2022, plus gross proceeds of approximately DKK 786 million from directed issue and private placement of 4,975,000 new ordinary shares on October 4, 2022



Our R&D pipeline addresses significant unmet medical needs across several diseases and provides near-term value triggers



* Investigational compounds whose safety and efficacy have not been evaluated or approved by the FDA or any other regulatory authority

¹ Co-invented by Boehringer Ingelheim and Zealand: EUR 345 million outstanding potential development, regulatory and commercial milestones + high single to low double digit % royalties on global sales to Zealand ² Licensed to Alexion: USD 610 million potential development, regulatory and commercial milestones + high single to low double digits % royalties on net sales

Highlights during the last 6 months





Corporate Presentation

Dasiglucagon Phase 3 results in congenital hyperinsulinism (at ESPE in September)



Glepaglutide Phase 3 results in Short Bowel Syndrome





² Phase 3 readouts from key programs

Rare Diseases.

We aspire to lead in SBS and CHI, and expand into intestinal rehabilitation and transient hyperinsulinism to alleviate disease burden for as many patients as possible

Corporate Presentation •

ZEAL&



Addressing unmet medical needs for people living with rare diseases

Short Bowel Syndrome (SBS)

Glepaglutide pen injection*

 Rare and severe disease affecting up to 40,000 people in the U.S. and Europe^{4,5}

 Impaired intestinal absorptive capacity leads to fluid and nutritional deficiency

Congenital Hyperinsulinism (CHI)

- Dasiglucagon s.c. infusion pump*
- Ultra rare and devastating genetic disease affecting ~300 newborns/ year in U.S. and EU^{1,2}
- Persistent episodes of hypoglycemia, with insufficient response to existing medical treatment³

* investigational compounds whose safety and efficacy have not been evaluated or approved by the FDA or any other regulatory authority

¹ https://www.orpha.net/consor/cgi-bin/ (not including transient cases due to perinatal stress or diabetic mother); ² Congenital Hyperinsulinism International. Available at: <u>http://congenitalhi.org</u>; ; ³ De Leon et al. *Nat Clin Pract Endocrinol Metab 2007*; 3:57-68, ⁴ Jeppesen P., Expert Opinion on Orphan Drugs; 1:515-25; ⁵ Transparency Market Research; Short Bowel Syndrome Market, 2017 Corporate Presentation Rare Diseases



Glepaglutide is an investigational, next generation longacting GLP-2 for the treatment of Short Bowel Syndrome

Glepaglutide¹ a long-acting stable **GLP-2** analog

- Forms depot at injection site with effective half-life of ~88 hours²
- Delivery via autoinjector once or twice weekly



Phase 3 Clinical Trial Program



Efficacy and safety data from the full Phase 3 program expected to form the basis of a new drug application (NDA) with the U.S. Food and Drug Administration (FDA)

¹IP protection: Compound patent 2026 + 5 years patent term extension - Dosing regime (pending) 2038 - Clinical formulation (pending) 2039

²Agersnap et al, Clinical Drug Investigation, November 2022 (online); ³Naimi, R., ASPEN 2018 Nutrition Science and Practice Conference (Abstract number 2829969t). Corporate Presentation

Glepaglutide significantly reduced weekly PS volume at Week 24 versus placebo in the Phase 3 EASE-1 trial



· Randomized, double-blind, placebo-controlled Phase 3 trial

• To evaluate the safety and efficacy of once and twice weekly dosing of 10 mg glepaglutide over 24 weeks of treatment



*Once weekly glepaglutide treatment group excluding outlier shown on graph; when outlier in once weekly group is included, weekly PS volume reduction was 3.13L (p=NS) ~1 in 8 patients glepaglutide-treated patients discontinued parenteral support during the 24 weeks of the trial.

No placebo-treated patients were able to wean off parenteral support.

- Glepaglutide treatment was assessed as safe and was well-tolerated in the trial
- In total, 102 of 106 patients completed the trial; and 96 continued into the ongoing extension trials, EASE-2 and EASE-3

Dasiglucagon significantly reduced the requirement for IV glucose in children with CHI in Phase 3 17103 trial

 2-part, Phase 3 trial to evaluate the efficacy of dasiglucagon in reducing glucose requirements in 12 children (aged 7 days to 12 months) with persistent CHI requiring continuous intravenous (IV) glucose in hospital setting to prevent or manage hypoglycemia.

Part 1: Placebo control, crossover x 48 hours

Dasiglucagon treatment in infants with CHI significantly reduced IV glucose requirements¹



IV Glucose Infusion Rate

 Dasiglucagon reduced the requirement for IV glucose by 55% compared to placebo

¹ De Leon et al. European Society for Paediatric Endocrinology (ESPE), September 2022 ² Banerjee et al. European Society for Paediatric Endocrinology (ESPE), September 2022

Corporate Presentation

Part 2: Additional 21 days of open-label treatment

Open label treatment over 21 days enabled discontinuation of IV glucose in the majority and reduced need for subtotal pancreatectomy²



IV Glucose Infusion Termination

- · 10 patients weaned off IV glucose for at least 12 hours
- 7 patients without pancreatectomy were off IV glucose at trial completion

Obesity

We aspire to be a key player in the fast-developing obesity treatment space, achieving meaningful weight loss and addressing long-term complications such as NASH

Corporate Presentation •

ZEAL&



Obesity is a complex metabolic disease requiring additional treatment options

- 650 million adults and 124 million children and adolescents suffering from obesity¹



¹ Kumanyika S et al., N Engl J Med (2020) 383:2197-2200

Corporate Presentation

Obesity

Zealand Pharma's peptide approach





Co-formulation or loose combo of mono agonists • ZP 8396 – Amylin analog • ZP 6590 – GIP receptor agonist



Obesity

BI 456906*, a Glucagon Receptor/GLP-1R Dual Agonist



- In three separate Phase 2 trials targeting diabetes, obesity and NASH



Phase 1 Study in Obesity**

bodyweight reductions of up to 13.7% at Week 16no unexpected safety findings



*Co-invented by Boehringer Ingelheim and Zealand: Boehringer Ingelheim is funding all research, development and commercialization activities; Zealand is eligible to receive EUR 345 million in outstanding potential development, regulatory and commercial milestones + high single to low double digit % royalties on global sales;

** Arrubla et al, ObesityWeek, November 2021

***NAFLD (Non-Alcoholic Fatty Liver Disease) Activity Score

BI 456906 dose-dependently reduced HbA1c in patients with T2D over 16 weeks

Dose-ranging trial of the weekly dual GCGR/GLP-1R agonist (BI 456906) in T2D on metformin



*Semaglutide arm is open-label.

biw, twice weekly; DG, dose group; EoT, end of treatment; qw, once weekly; SE, standard error

Corporate Presentation

BI 456906 was co-invented by Boehringer Ingelheim and Zealand. First presented at EASD, September 2022





BI 456906 dose-dependently decreased bodyweight in patients with T2D over 16 weeks

Dose-ranging trial of the weekly dual GCGR/GLP-1R agonist (BI 456906) in T2D on metformin



^{*}Semaglutide arm is open-label.

biw, twice weekly; DG, dose group; EoT, end of treatment; qw, once weekly; SE, standard error

Corporate Presentation

ZEALAND PHARMA

Boehringer Ingelheim

-o– Placebo -o– Bl 456906: 0.3 mg qw	-1.20% -1.86%
- o- BI 456906: 0.9 mg qw	-4.43%
- Semaglutide* 1.0 mg	-5.40%
0 0	
BI 456906: 1.8 mg qw BI 456906: 2.7 mg qw BI 456906: 1.2 mg biw	-6.63% -6.68% -7.16%

BI 456906 was co-invented by Boehringer Ingelheim and Zealand. Presented at Obesity Week, November 2022

BI 456906 dose-dependently decreased waist circumference in patients with T2D over 16 weeks

Dose-ranging trial of the weekly dual GCGR/GLP-1R agonist (BI 456906) in T2D on metformin



Mean Absolute Change in Waist Circumference After 16 Weeks' Treatment (cm)

ZEALAND PHARMA

Boehringer Ingelheim

→ Placebo → DG-1; 0.3 mg gw	-1.95 -2.73
Semaglutide* 1.0 mg	-3.63
 → DG-2: 0.9 mg qw → DG-3: 1.8 mg qw → DG-4: 2.7 mg qw → DG-5: 1.2 mg biw 	-1.80 -3.63 -7.47 -4.61
DG-6: 1.8 mg biw	-12.89

*Semaglutide arm is open-label.

biw, twice weekly; DG, dose group; EoT, end of treatment; qw, once weekly; SE, standard error

Corporate Presentation

BI 456906 was co-invented by Boehringer Ingelheim and Zealand. Presented at Obesity Week, November 2022 Obesity

Dapiglutide, a long-acting GLP-1/GLP-2 in development as a potential once-weekly treatment option for obesity

Dapiglutide^{1,2} demonstrated dose-dependent body weight loss over 4 weeks in healthy subjects



- bodyweight reductions of up to 4.3% at Week 4
- no unexpected safety findings

¹Agernap et al, ADA Scientific Sessions, June 2022; ClinicalTrials.gov Identifier: NCT04612517; ²IP protection until at least 2037

Clinical progress Phase 1b (MAD) in healthy volunteers

- Dose-dependent body weight loss of up to 4.3% over four weeks
- Dose-dependent delay in gastric emptying, reduction in plasma glucose and insulin conc.
- Predictable PK profile with mean half life of 123-129 hours across four dose cohorts
- Well-tolerated with safety profile as expected for GLP-1 and GLP-2 receptor agonists

Phase 2 in obesity

• Investigator-initiated Phase 2 clinical trial in obesity anticipated to begin in early 2023



Amylin analogs hold potential as mono- and combination therapy for obesity





ZP8396 in development for treatment of obesity

- Long-acting, acylated amylin analog²
- Designed to allow for co-formulation with other peptides, including GLP-1 and GIP²
- Phase 1a SAD trial³:
- ✓ Dose escalation complete
- Subcutaneous ZP8396 appears to be well tolerated with no unexpected side effects
- ✓ PK profile suitable for once-weekly dosing
- Phase 1b MAD trial:
- ✓Initiation expected in 2022

¹Scarbaliene and Hansen Obesity Week, November 2021; ²Skarbaliene et al ADA Scientific Sessions, June 2022; ³ClinicalTrials.gov Identifier: NCT05096598

Additional company information

Corporate Presentatior

ZEAL&

Balance sheet allows for continued investments



30, 2022 of DKK 676 million DKK million 1.000 900 800 700 600 500 400 300 200 100 0 2018 2019 2020 2021 2022 YTD R&D expenses G&Aexpenses Sales & Marketing expenses Restructuring

Total Operating expenses* as of September



Cash position of

Cash & cash equivalents Securities / October 4, 2022 private placement

*Adjusted for impact of discontinued operations

** Cash position September 30, 2022 and proceeds from October 4, 2022 private placement



2022 financial guidance

No longer providing guidance on net product revenue, reflecting:

- Completion of the asset purchase agreement for V-Go® with MannKind Corporation
- Completion of global license and development agreement for Zegalogue® with Novo Nordisk

Revenue expected from existing license agreements in 2022

• Uncertain in terms of size and timing, therefore Zealand does not intend to provide guidance on such revenue

Net operating expenses expected to be DKK 1,000 million +/-10%*

• Unchanged from our updated guidance issued on March 30, 2022

*Excluding discontinued operations

